

# **BASICS**

HCM: 15-16/1/2026 HN: 19-20/1/2026



Why do Japanese people always have strict punctuality?



What do Japanese enterprises want and what do your superiors expect from you - Do we actually understand each other?



Why does your company usually have rotation at work?

→ How does it affect your chance of promotion? Can you answer all of the above questions exactly?



## **OBJECTIVE**

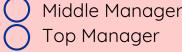
- Understanding the knowledge, professional business manner and how to work effectively in a Japanese company.
- Understanding the superior's thinking and expectation in work, hence increasing the efficiency in mutual communication.
- Understanding Hou-ren-sou skills (Report Contact Discuss) and being able to apply effectively in the work.
- ⇒ Increase productivity and promote personal ability to the fullest.



## **TARGET**



First-line Manager



## 2-DAY TRAINING

#### **Understanding culture and working style in Japanese enterprise**

#### Part 1: First, let's work as a professional!

- ~ Basic knowledge of a businessman ~
- Awareness of corporate business activities and its purpose
- Following corporate regulations/ rules
- Teamwork
- Customers First

#### Part 2: Understand the thinking and expectation of Japanese superiors!

- ~ The differences in working style between Japanese & Vietnamese people ~
- Japanese way of thinking and executing business
- Vietnamese way of working: Strength and Weaknesses
- The discrepancy and how to erase it

#### Part 3: Understand the management style of Japanese enterprises and make full use of chance to get promoted!

- ~ Compare Japanese enterprise & Europe-American enterprise (Vietnamese enterprise) ~
- Recruitment and rotation
- Working environment and culture
- Task and responsibility assignment method, decision making method

#### Part 4: Summary & Action Plan

- ~ Problems relating to Vietnamese working style under the assessment of Japanese enterprise ~
  - \* The above content is subjected to change without any prior notices



The training program is specially designed for Japanese businesses, meeting the needs of improving the quality of human resources in the company.





The team of Vietnamese trainers are highly skilled and experienced in teaching, with extensive practical experience working in Japanese companies.





The training format and environment are dynamic encouraging active participation, feedback, and discussions from the participants. There are practical topics applied after the course.



#### Head office in HCMC:

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ddress: 12A Floor, Sao Mai Building, No.19 Le Van Luong St., Thanh Xuan Ward Hanoi

In charge Ms. Loan Anh (English, Vietnamese) Mr. Nagayoshi Tasuku (Japanese)



## TRAINING TIME & VENUE

Ho Chi Minh 15-16/1/2026 (Thu – Fri)

8:30 ~ 16:30 Time:

T Floor, Nam Giao 1 Building, Venue:

261-263 Phan Xich Long, Cau Kieu Ward

19-20/1/2026 (Mon - Tue) Ha Noi

8:30 ~ 16:30 Time:

12F, Indochina Plaza Tower, 🐬 Venue:

241 Xuan Thuy, Cau Giay Ward



## **TRAINER**

### Ms. T. T. T. THUY

- Graduated Master of Business Administration (MBA) from the CFVG (Centre Franco-Vietnamien De Formation à La Gestion)
- More than 17 years working experience in supply chain planning, training, coaching and KAIZEN activities in Japanese company and European company.
- Major in: soft skill, Business Skill Basics in Japanese Companies.



## **COURSE INFORMATION**

[Language] [Fee]

Vietnamese

5,400,000 VND/person

(Lunch for 2 days incl., VAT excl.)

For company with 2 - 4 participants, training fee is discounted 5%; with 5 or more participants,

discounted 10%.

(Applied separately for training in HCM and in HN)

[Method]

We applied offline training

HCM: 28 people - Ha Noi: 30 people [Participants]

(First-come, first-served basic)

[Registration] Fill in the attached "Application form" and send to

AIMNEXT via Email (training-vn@aimnext.com)